



BHANERO TEXTILE MILLS LIMITED

ALL THE PARTICIPANTS ARE WARMLY WELCOME IN THE
CORPORATE BRIEFING SESSION FOR THE YEAR 2021

Disclaimer

The Corporate Briefing Session presentation is prepared by Bhanero Textile Mills Ltd is exclusively for the discussion purpose with the participants only. Any expression, information, statement or representation made during the discussion shall not be infer by any investor or potential investor as an advice or recommendation in relation to holding , purchasing or selling securities without proper consideration.

It is suggested before acting on any information's shared or and remarks made during the discussion process , one should seek appropriateness and accuracy of information.



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Our Journey

The **Bhanero Textile Mills Ltd** established in 1980 and since then it kept on growing under the umbrella of Umer Group of Companies.

Albeit, the core business of group has always been textiles however, over the period the group has diversified itself by engaging in other endeavors like leather footwear, real estate, dairy farm and sugar industry.

The Umer Group history comprised of success , growth , diversification over the span of 42 years the company is at the forefront of textile industry with a reliable name in the corporate world for its financial soundness and impeccable credit worthiness. Through continual efforts of all the members of governing board and stakeholders it has gained a remarkable market share and repute in both local and international market.

Corporate Information

Incorporation

The company **Bhanero Textile Mills Limited** established in March 1980.

Symbol

BHAT

Legal Status

Public Limited Company.

Capital

Authorized Capital - 60,000,000

Issued Paid-up Capital - 30,000,000

(Ordinary Shares of Rs. 10 each)

Associated Undertakings

Faisal Spinning Mills Ltd

Blessed Textiles Ltd

Registered and Liaison Office

Registered office of the company is located at Umer House, 23/1, Sector 23, K.I.A , Karachi.

Liaison office of the company is located at City Towers, Main Boulevard, Gulberg-II, Lahore.

Manufacturing Units

- i) Spinning Unit I with an installed capacity of 27,840 spindles, located at Kotri, Sindh.
- ii) Spinning Unit II with an installed capacity of 52,272 spindles, located at Sheikhupura, Punjab.
- iii) Weaving Unit III with an installed capacity of 162 air-jet looms, located at Sheikhupura, Punjab.
- iv) Spinning Unit IV with an installed capacity of 19,584 spindles (Work in Progress)

Credit Rating

The entity ratings for the current year assigned on May 27, 2021 has been maintained at A+/A 1 (Single A Plus / A One) as per last year by the Messer's VIS Credit Rating Company Limited

Governing Board

The governing board comprised of ten(10) members and all the appointments of independent, executive, non-executive and female directors are in line under the under Code of Corporate Governance Regulations, 2019.

All the members of the governing board are accredited under Directors Training Program.

Sr	Names of Directors	Designation
i	Mr. Khurram Salim	Executive Director / CEO
ii	Mr. Mohammad Amin	NXD Director
iii	Mr. Bilal Sharif	NXD Director
iv	Mr. Hamza Shakeel	NXD Director
v	Mrs. Saba Yousaf	NXD Director
vi	Mr. Mohammad Salim	Executive Director
vii	Mr. Mohammad Shaheen	NXD Director / Chairman
viii	Mr. Mustafa Tanvir	Independent Director
ix	Mr. Asif Elahi	Independent Director
x	Mr. Iqbal Mehboob	Independent Director

**CATEGORIES OF SHAREHOLDERS
AS AT JUNE 30, 2021**

SR #	CATEGORIES OF SHAREHOLDERS	NUMBERS OF SHAREHOLDERS	SHARES HELD	PERCENTAGE %
1	Director's, CEO, Their Spouse and Minor Children	19	1,420,779	47.36
2	Associated Companies, Undertaking and Related Parties	12	1,427,721	47.59
3	NIT & ICP	-	-	-
4	Insurance Company	1	70,500	2.35
5	General Public / Individuals	337	80,994	2.70
6	Other Companies	2	6	0.00
		371	3,000,000	100.00

Free Float of Shares
As on June 30, 2021

Total outstanding shares		3,000,000
<u>Less :</u>		
Shares held by Directors, Sponsors, Senior Management and their Associates	2,347,900	
Government holding as Promoter /Acquirer /Controller		
Shares held by Associated Undertakings	500,600	
Shares held with General Public	12,100	2,860,600
Free Float		139,400
Total number of shares available in CDC		642,500
Total number of shares available in Physical Form		2,357,500
Total		3,000,000

Group Structure

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Textiles

Bhanero Textile Mills Ltd

Spinning Unit I

Spinning Unit II

Weaving Unit III

Spinning Unit IV (In Progress)

Faisal Spinning Mills Ltd

Spinning Unit I

Weaving Unit II

Finishing Unit III

Stitching Unit IV

Blessed Textiles Limited

Spinning Unit I

Weaving Unit II

Spinning Unit III

Spinning Unit IV (In Progress)

Leather

Firhaj Footwear (Pvt) Limited

Footwear Retailing - Unit I

Footwear Manuf. - Unit II

Leather Garment - Unit III

Dairy

Umer Farms (Pvt) Limited

Milk Production Unit I

Real Estate

City Towers

Future Outlook and Challenges

Since last financial year the company's performance has been remarkably improved both in terms of sales and profitability. All the units contributed their share in splendid performance of the company. The company achieved the sales of PKR 12,158.113 million whereas it posted a net after tax of PKR 1,850.706 million during the current year ended June 30, 2021 which shows YoY increase of 36.25 percent and 15.22 percent respectively.

We expect further growth in upcoming years once our new unit becomes operational to generate incremental sales and contribute towards profitability of the entity.

However, the challenges are still there as rupee maintained its downward trajectory and dropped below 173 against the US dollar in the inter-bank market due increasing demand for the greenback to pay a ballooning import bill. Besides, the escalating commodity pricing in the global market is also exerting pressure on the rupee coupled with the rise of oil prices over dollar 80 per barrel in the current owing to the recovery from pandemic posing a threat to many large economies and the developing world.

Key Performance Indicators

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Sales Growth
YoY
36.25%

Gross Profit
22.47%

Profit Before
Tax
17.77%

Profit After
Tax
15.22%

Breakup Value
per Share
2,254.35

Market Value
per Share
1,050.00

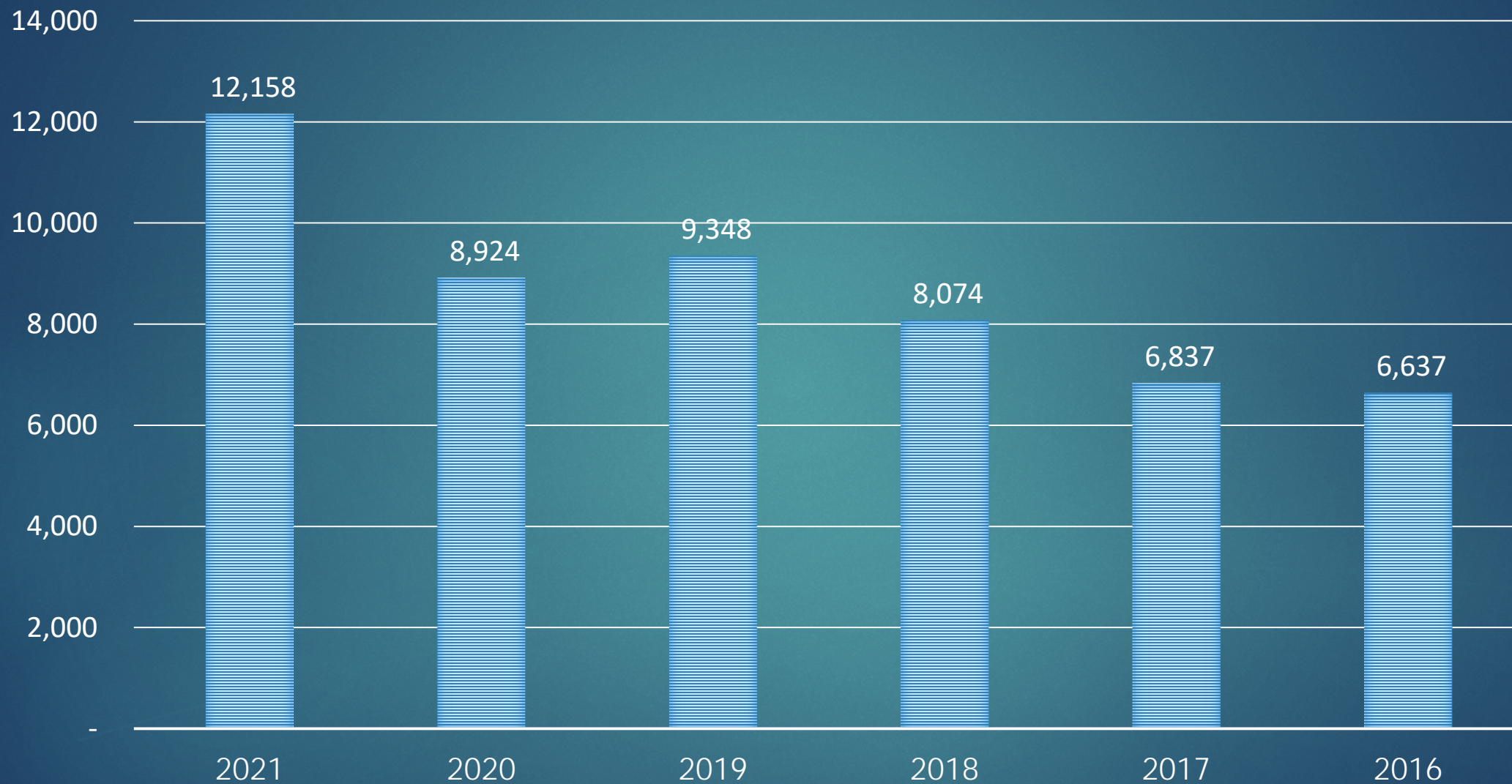
Dividend per
Share
71.50

Earnings per
Share
616.90

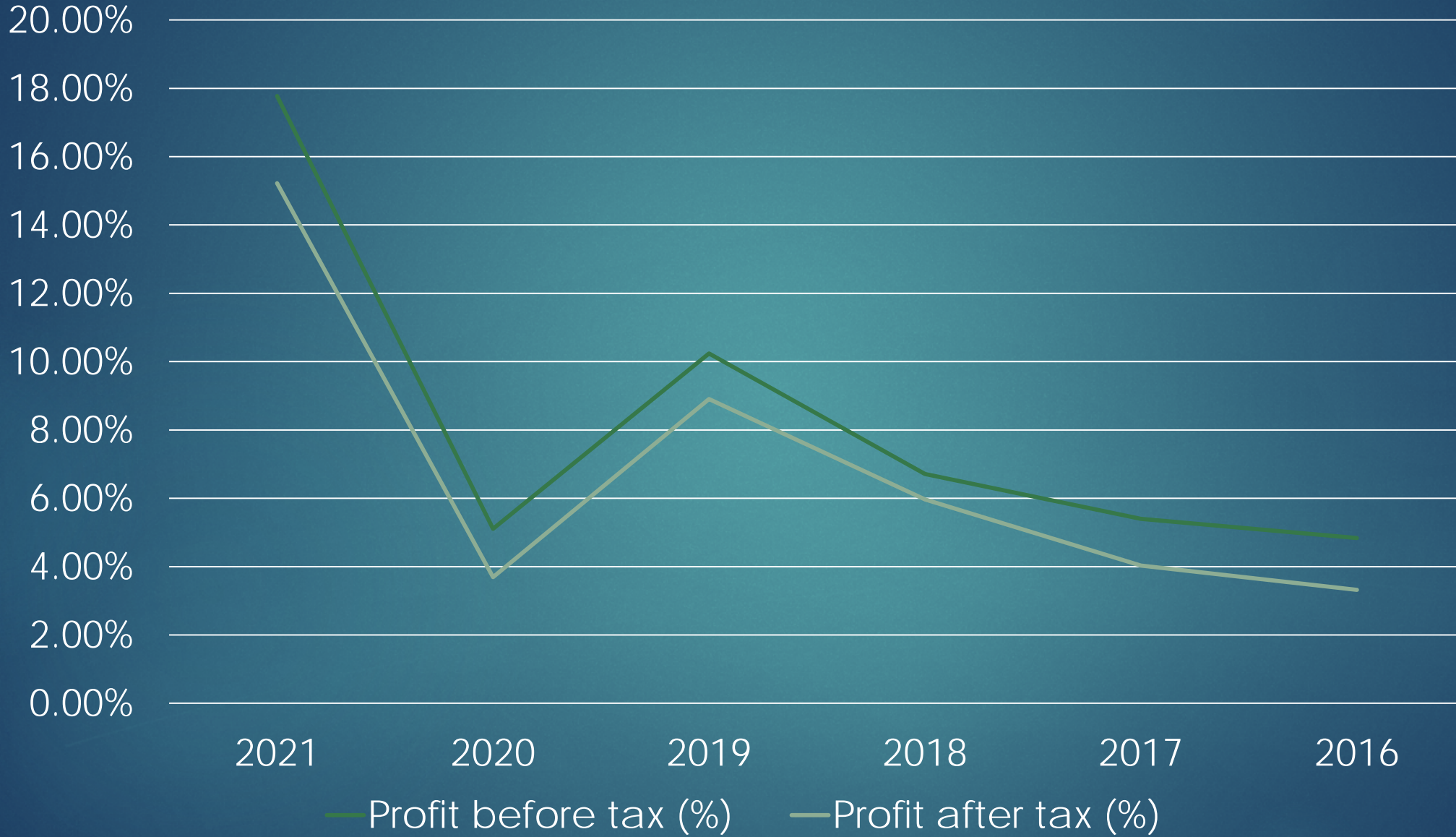
Statement of Profit or Loss
For The Year Ended June 30, 2021

	June 30, 2021	June 30, 2020
Sales	12,158,113,068	8,923,611,447
Cost of sales	9,426,415,558	8,100,058,950
Gross profit	2,731,697,510	823,552,497
Other income	94,330,052	159,679,917
	2,826,027,562	983,232,414
Distribution cost	243,334,988	162,909,192
Administrative expenses	157,638,312	148,382,741
Other operating expenses	169,994,496	34,863,784
Finance cost	94,080,942	181,440,442
	665,048,738	527,596,159
Profit before tax	2,160,978,824	455,636,255
Taxation	310,272,621	126,237,374
Profit after taxation for the year	1,850,706,203	329,398,881
Earnings per share - basic and diluted	616.90	109.80

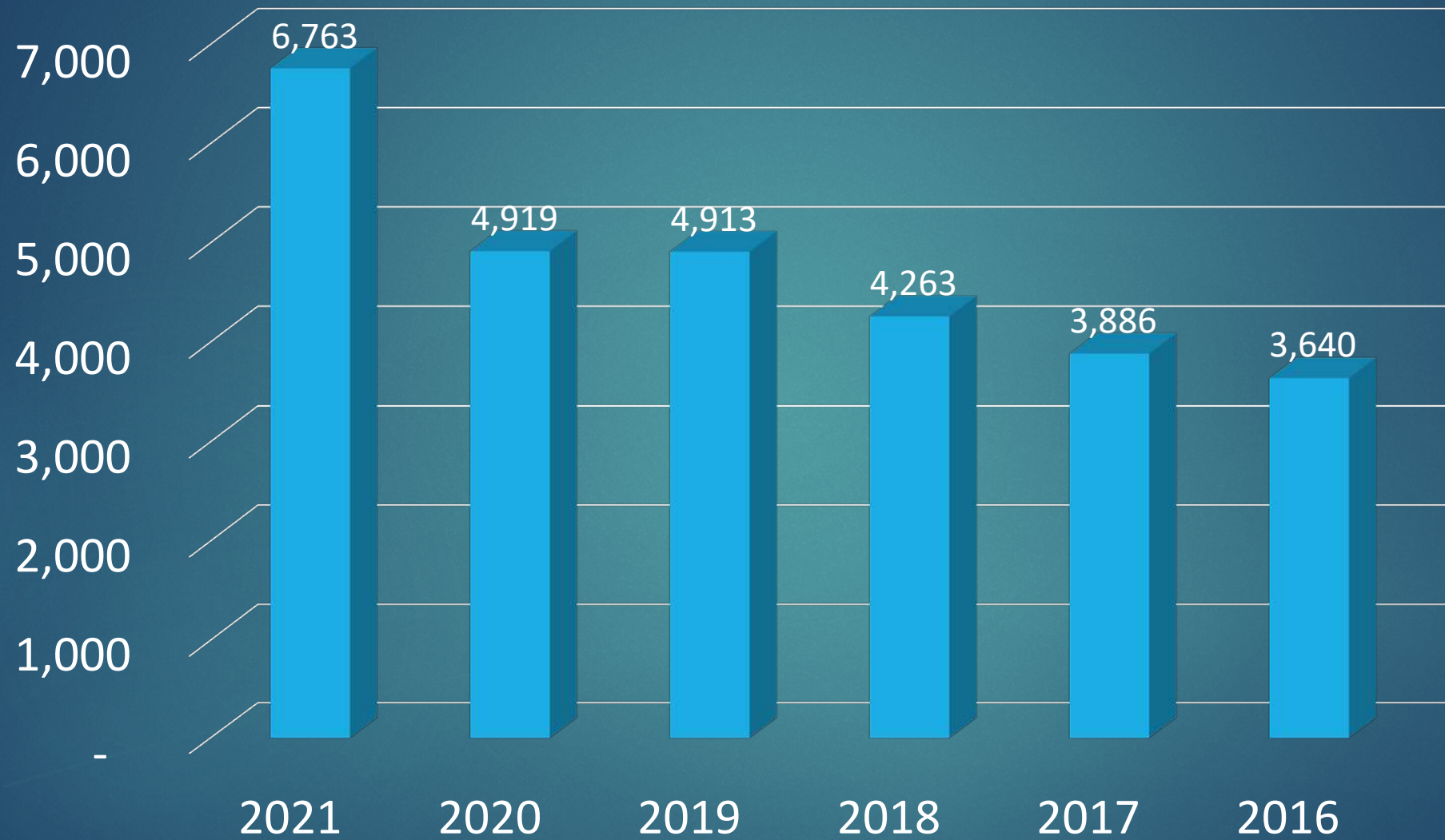
TURNOVER (MILLIONS)



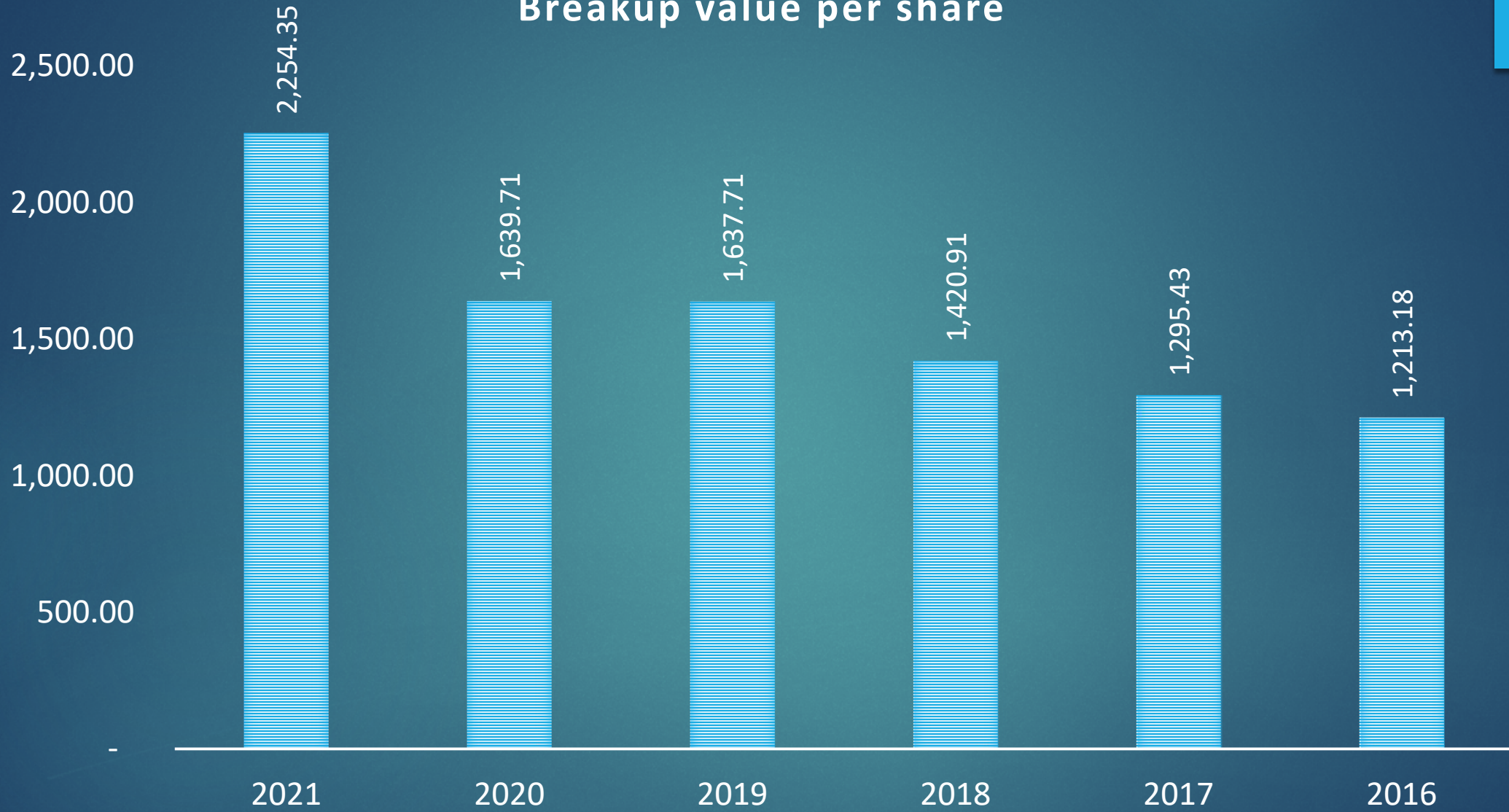
PBT & PAT - %



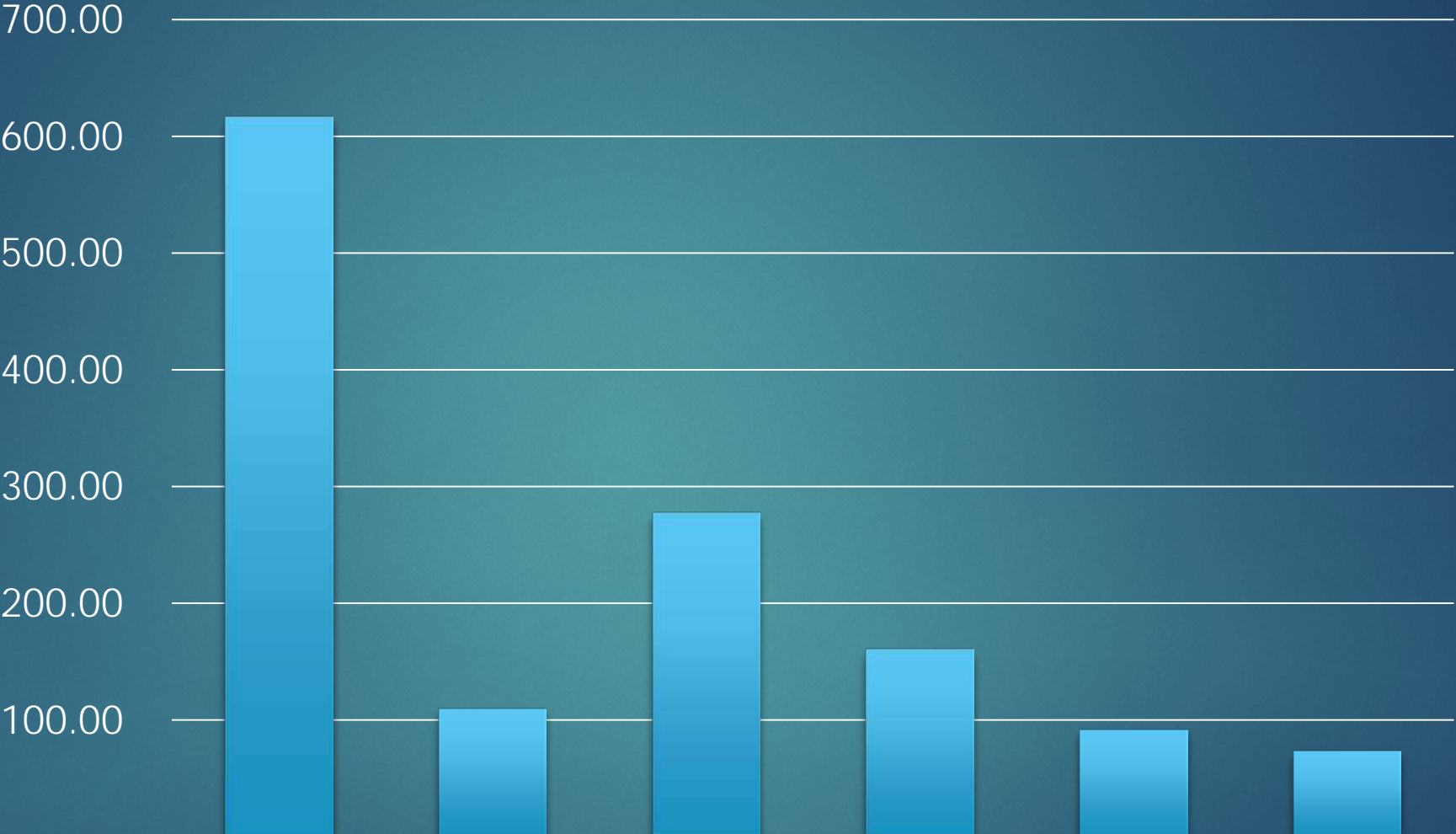
Shareholder Equity (Millions)



Breakup value per share

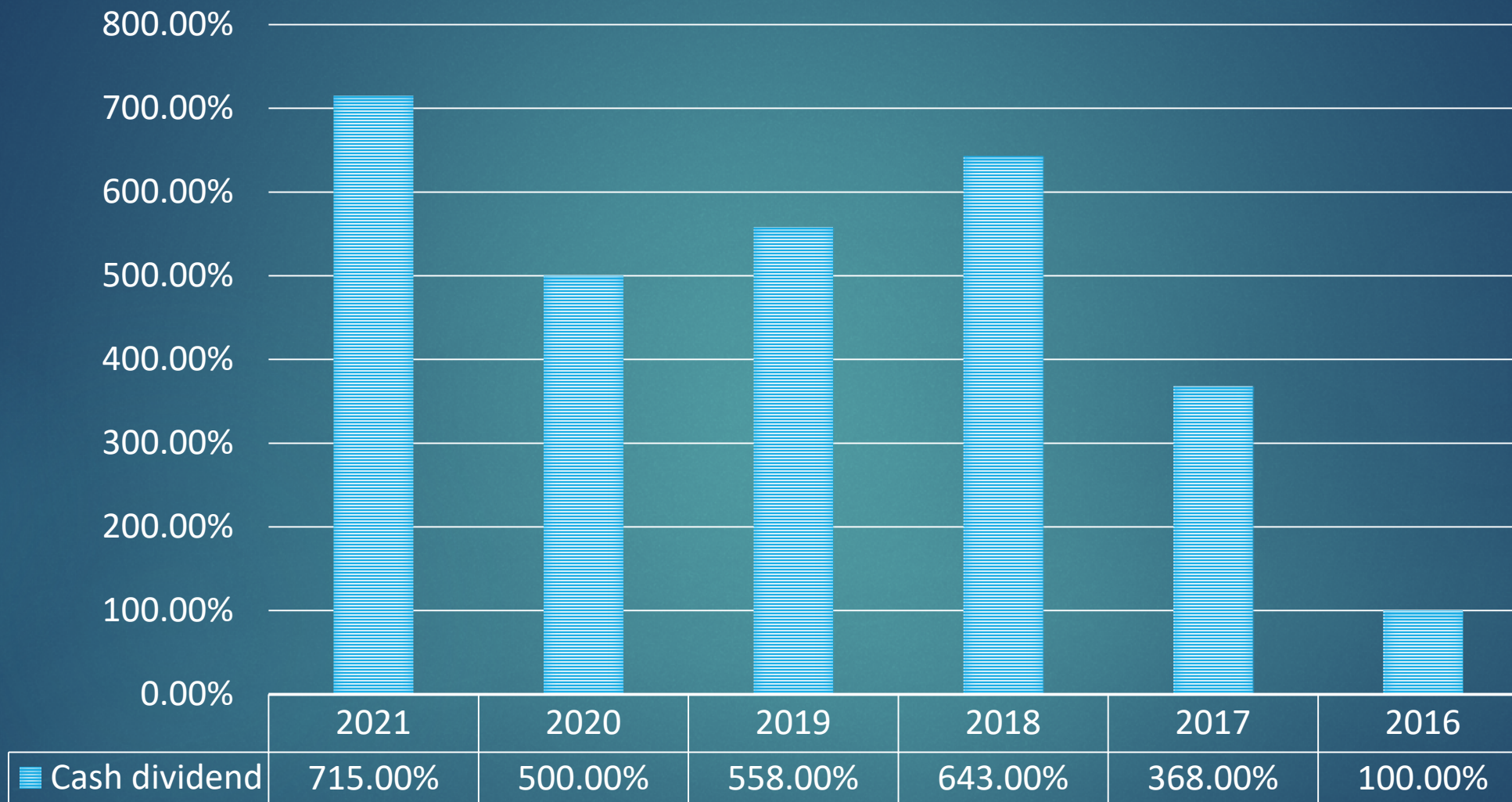


Earnings per share



	2021	2020	2019	2018	2017	2016
■ Earnings per share	616.90	109.80	277.47	160.68	91.91	73.45

Cash Dividend - %



Axis Title

Historical Data

Year-Wise Operating Data

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	2021	2020	2019	2018	2017
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Spinning Unit

Spindle installed	80,112	80,112	80,112	80,112	69,312
Spindles worked	80,112	80,112	80,112	80,112	69,312
Inst. Cap - 20/s - Kg	14,810,385	14,810,385	14,810,385	14,810,385	13,954,119
Actual production - Kg	12,223,351	10,727,209	12,363,406	11,392,698	10,621,496

Weaving Unit

Air jet looms installed	162	162	162	160	160
Air jet looms worked	162	162	162	160	160
Inst. Cap - 50 picks - Mtr	26,566,890	26,566,890	26,566,890	21,534,566	21,534,566
Actual production - Mtr	21,117,435	17,372,400	15,864,187	15,952,617	15,100,469

Year-Wise Financial Data

2021	2020	2019	2018	2017
Rupees in Thousands				

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Profit and loss account

Turnover (Net)	12,158,113	8,923,611	9,347,773	8,073,845	6,837,254
Gross profit	2,731,698	823,552	1,293,672	868,396	754,284
Operating profit	2,255,060	637,077	1,123,205	636,131	456,308
Financial expenses	94,081	181,440	166,323	93,971	87,063
Profit before tax	2,160,979	455,636	956,883	542,160	369,245
Profit after tax	1,850,706	329,399	832,410	482,037	275,737
Cash dividend	214,500	150,000	167,400	192,900	110,400

Balance Sheet

Share Capital	30,000	30,000	30,000	30,000	30,000
Reserves	6,300,000	4,800,000	4,700,000	4,000,000	3,700,000
Shareholder equity	6,763,064	4,919,120	4,913,117	4,262,737	3,886,302
Long term loans	1,077,029	1,090,593	1,121,716	885,234	428,762
Short term loan	-	1,570,614	992,657	220,458	676,558
Current liabilities	1,082,598	2,256,905	1,897,523	1,089,456	1,256,655
Current maturity	212,470	21,515	140,183	81,367	77,464
Fixed assets	2,911,960	3,004,663	3,168,486	2,794,871	2,029,940
Current assets	6,372,300	57,333,761	5,183,986	3,790,735	3,784,088

Ratios**Performance**

Sales growth % - YoY

2021	2020	2019	2018	2017
36.25%	-4.54%	15.78%	18.09%	3.01%

Gross profit (%)

22.47%	9.23%	13.84%	10.76%	11.03%
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Profit before tax (%)

17.77%	5.11%	10.24%	6.72%	5.40%
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Profit after tax (%)

15.22%	3.69%	8.90%	5.97%	4.03%
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Breakup value per share

2,254.35	1,639.71	1,637.71	1,420.91	1,295.43
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Market value per share

1,050.00	770.01	800.00	807.49	900.00
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Earnings per share

616.90	109.80	277.47	160.68	91.91
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Price earning ratio

1.70	7.01	2.88	5.03	9.79
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Leverage

Gearing ratio

0.19	0.55	0.46	0.28	0.30
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Debt to equity (%)

15.93%	22.17%	22.83%	20.77%	11.03%
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Interest covering ratio

23.97	3.51	6.75	6.77	5.24
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Liquidity ratio

Current ratio

5.89	25.40	2.73	3.48	3.01
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Question & Answers Session

The honorable guest and participants are requested to proceed for question and answer session with regard to the financial statements for the year ended June 30, 2021.

Thanks